References: -

1 Armstrong, M., 2006. Strategic Human Resource Management: A guide to Action, 3rd ed. London: Kogan Page.

2 Asari, 2017. EFFECT OF PERSONALITY, ORGANIZATIONAL CLIMATE, AND WORK SATISFACTION ON ORGANIZATIONAL CITIZENSHIP BEHAVIOR TEACHER. International Journal of Human Capital Management, Decemver, 1(2), pp. 45-51.

3 Aziri, B., 2011. Job satisfaction: A literature review. Management research and practice, 3(4), 77-86.

4 Beer, A., & Brooks, C., 2011. Information quality in personality judgment: The value of personal disclosure. Journal of Research in Personality , 45 (2), 175-185.

5 Bhuian, S. N., & Menguc, B., 2002. Evaluation of Job Characteristics, Organizational Commitment and Job Satisfaction in an Expatriate, Guest Worker, Sales Setting. Journal of Personal Selling and Sales Management, 22(1), 1-12.

6 Blau, G. J., & Boal, K. B., 1987. Conceptualizing how job involvement and organizational commitment affect turnover and absenteeism. Academy of Management Review, 12(2), 288–300. doi:10.2307/258536

7 Boles, J. S., Wood, J. A., & Johnson, J., 2003. Interrelationships of role conflict, role ambiguity and work family conflict with different facets of job satisfaction and the moderating effects of gender. Journal of Personal Selling and Sales Management, 23(2), 99-113

8 Chakraborty, S. K., 1987. Managerial Effectiveness and Quality of Work Life: Indian Insights, New Delhi: Tata McGraw-Hill.

9 Chamorro, T., Eracleous, A. & Furnham, A., 2009. Personality, motivation and job satisfaction: Hertzberg meets the Big Five. Journal of Managerial Psychology, 24(8), pp. 765-779.

10 Chandel, J. K., Sharma, S.K., & Bansal, S.P., 2011. Linking the big five personality domains to organizational commitment. International Journal of Research in Commerce, IT and Management, 1(3). 19-24

11 Chandrasekhar, K., 2011. Workplace environment and its impact on organisational performance in public sector organisations. International Journal of Enterprise Computing and Business Systems, 1(1), 1-16.

12 Coetzee, M., Schreuder, D., & Tladinyane, R., 2007. Organisational commitment and its relation to career anchors. Southern African Business Review, 11(1), 65–86.

13 Currivan, D. B., 1999. The Causal Order of Job Satisfaction and Organizational Commitment in Models of Employee Turnover, Human Resource Management Review, Vol. 9, Num. 4.

14 Davies, D.R., Mathews, G. and Wong, C.S.K., 1991, "Age and work behaviour", in Copper, C.L.and Robertson, I.T. (Eds), International Review of individual and Organizational Psychology, Vol. 6, John Wiley & Sons, Chichester.

15 Denissen, J. J., Van Aken, M. A., & Roberts, B. W., 2011. Personality Development across the Life Span. In T. Chamorro-Premuzic, S. von Stumm, & A. Furnham, The Wiley-Blackwell Handbook of Individual Differences. Oxford, UK: Wiley-Blackwell.

16 Fredrickson, B. L., 2013. Positive emotions broaden and build. In P.Devine & A. Plant (Eds.), Advances in experimental social psychology (Vol. 47, pp. 1–53). Burlington, United Kingdom: Academic Press.

17 Furnham, A., Petrides, K.V., Tsaousis, I., Pappas, K. and Garrod, D., 2005, "A cross-cultural investigation into the relationships between personality traits and work values", Journal of Psychology, Vol. 139, pp. 5-33.

18 George, R., & Jayan, C., 2013. Moderating Role of Organizational Culture on Job Attitude and Personal Effectiveness. Anvesha, 6(4).

19 Gosling, S. D., Rentfrow, P. J. & Swann, W. B., 2003. A very brief measure of the Big-Five personality domains. Journal Res Pers, 37(6), pp. 504-528.

20 Gupta, B., 1976. Extraversion and reinforcement in verbal operant conditioning. British Journal of Psychology.67, 47-52.

21 Howard, A. D., 2009. An exploratory examination of positive and negative emotional attractors' impact on coaching intentional change (Doctoral dissertation, Case Western Reserve University).

22 Josephat, P., & Ismail, A., 2012. Job and Work Attitude Determinants: An Application of Multivariate Analysis. International Journal of Human Resource Studies, 2(3), Pages-189.

23 Judge, T. A., & Kammeyer-Mueller, J. D., 2012. Job attitudes. Annual Review of Psychology, 63(1), 341–367. doi:10.1146/annurev-psych- 120710-100511

24 Kanungo. R. N., 1982. Measurement of job and work involvement. Journal of Applied Psychology, 67(3), 341-349.

25 Liao, C. W., Lu, C. Y., Huang, C. K., & Chiang, T. L., 2012. Work values, work attitude and job performance of green energy industry employees in Taiwan. African Journal of Business Management, 6(15), 5299-5318.

26 Lodahl, T. M., & Kejner, M., 1965. The definition and measurement of job involvement. Journal of Applied Psychology, 49(1), 24–33. doi:10.1037/h002169

27 Mahajan, K., 2015. An Empirical Study of Job Involvement and Personality Traits. INTERNATIONAL JOURNAL OF SCIENTIFIC RESEARCH, January, 4(1), pp. 56-58.

28 McCord, R., & Wakefield, J., 1981. Arithmetic achievement as a function of introversion-extraversion and teacher-presented reward and punishment. Personality and Individual Differences, 2, 145-152.,

29 Meyer, J. P., & Allen, N. J., 1991. A three-component conceptualization of organizational commitment. Human Resource Management Review, 1(1), 61–89. doi:10.1016/1053-4822(91) 90011-Z

30 Mowday, R. T., Porter, L. W., & Steers, R. M., 1982. Employee organizational linkages: The psychology of commitment, absenteeism, and turnover. New York, NY: Academic Press.

31 Newman, D.A. & Harrison, D.A., 2008, "Been there, bottled that: are state and behavioral work engagement new and useful construct 'wines'?", Industrial and Organizational Psychology, 1, 31–5.

32 Omolayo, B. O., &Oluwafemi, A. A., 2012. Influence of Workers' Attitude towards Time and Work on Perceived Job Performance in Private and Public Sectors. Journal of Management and Strategy, 3(3), p2.

33 Ozer, D. J., & Benet-Martinez, V., 2006. Personality and the Prediction of Consequential Outcomes. Annual Review of Psychology, 57, 401-421.

34 Pandey, A. C., Soodan, V., & Jamwal, M., 2014. Attitude of Employees towards job factors: A study on rural interventions of Uttarakhand, India. Arabian Journal of Business and Management Review (Oman Chapter), 3(11).

35 Paullay, I., Alliger, G., & Stone -Romero, E., 1994. Construct validation of two instruments designed to measure job involvement and work centrality. Journal of Applied Psychology, 79(2), 224-228.

36 Podsakoff, N. P. - LePine, J. A. - LePine, M. A., 2007, "Differential Challenge Stressor-hindrance Stressor Relationships with Job Attitudes, Turnover Intentions, Turnover, and Withdrawal Behavior: a meta-analysis", Journal of Applied Psychology, Vol. 92, No. 2, p. 438-454.

37 Purani, K., & Sahadev, S., 2008. The moderating role of industrial experience in the job satisfaction, intention to leave relationship: An empirical study among salesmen in India. Journal of Business & Industrial Marketing, 23(7), 475 -485.

38 Raymond Cattell, 2001, Impact of brand personality on PALI:a comparative research between two different brands",International Management Review, Vol. 3 No. 3, pp. 36-46

39 Robbins, S., Judge, T. A., Millett, B., & Boyle, M., 2013. Organizational behaviour. Pearson Higher Education AU.

40 Roberts, B. W., Chernyshenko, O. S., Stark , S. & Goldberg, L. R., 2005. The structure of conscientiousness: an empirical investigation based on seven major personality questionnaires. Pers Psychol, 58(1), pp. 103-139.

41 Saari, L. and Judge, T., 2004. "Employee attitudes and job satisfaction." Human Resource Management 43(4): 395-407.

42 Sackett, P.R., Gruys, M.L., & Ellingson, J.E., 2002. Ability-personality interactions when predicting job performance. Journal of Applied Psychology, 83(4), 545-556.

43 Schulman, S., 2011. The Use of Personality Assessments to Predict Job Performance. Burlington: The University of Vermont.

44 Stander, M.W., & Rothmann, S., 2010. Psychological empowerment, job insecurity and employee engagement. South African Journal of Industrial Psychology, 36(1), 1–8. https://doi.org/10.4102/sajip.v36i1.849

45 Staw,B., & Ross, J., 1985. Stability in the midst of change. A dispositional approach to job attitudes. Journal of Applied Psychology, 70, 469-480.

46 Tansel, A., &Gazîoğlu, Ş., 2014. Management-employee relations, firm size and job satisfaction. International Journal of Manpower, 35(8), 1260-1275.

47 Wu, M. Y., & Lee, Y. R., 2011. The effects of internal marketing, job satisfaction and service attitude on job performance among high-tech firm. African Journal of Business Management, 5(32), 12551-12562.

48 Zafarghandi , A. M., Saleh, S. & Sabet, M. K., 2016. The Effect of EFL Teachers' Extrovert and Introvert Personality on Their Instructional Immediacy. International Journal of Applied Linguistics & English Literature, January.5(1).

49 Zeisset, C., 2006. The Art of Dialogue: Exploring Personality Differences for More Effective Communication. Gainesville, FL: Center for Applications of Psychological Type, Inc. p. 13. ISBN 0-935652-77-9.

Chapter Outline

Chapter 1 – Introduction

- Conceptual Framework
- The Rational
- The Objective

Chapter 2 – Review of Literature

Chapter 3 – Method

- The Study
- The Design
- The Sample
- The Tool

Chapter 4 – Results

Chapter 5 – Discussion

Chapter 6 – Summary, Conclusion and Suggestion

Chapter 7 – Implication

Chapter 8 – References

Appendices